

## High-growth British tech firm Virtualstock announces new Director of Healthcare and Public Sector

Digital Supply Chain Software as a Service (SaaS) platform provider Virtualstock is pleased to announce the appointment of new Director of Healthcare and Public Sector, James Thirkill.

Former Country Manager at GHX in the UK and Ireland, and Co-Founder at TriSolve Ltd, James brings over 15 years' experience in healthcare supply chain technologies, finance and change management. His responsibilities will be to lead and grow Virtualstock's ground-breaking healthcare offering as it enters its next stage of growth, following the recent closing of a \$6 million investment from Notion Capital, the B2B Cloud & SaaS specialist venture capitalists.

Virtualstock CEO and Chairman, Andrew Mills, said, "We are thrilled to welcome James to the Virtualstock Leadership Team as his insight and experience in the healthcare supply chain technology sector will enable us to significantly accelerate our growth. This is a key appointment for Virtualstock and underpins our continuing commitment to the NHS and wider public sector." Rob Knott, Director of Virtualstock, added, "I am delighted that James is joining Virtualstock at this moment of significant growth for the business. The potential is huge, both in the UK and internationally and I look forward to further growth in our healthcare client base."

James said, "I am very excited to be leading the healthcare and public sector team and helping our customers realise the significant benefits of The Edge™. As a company, Virtualstock is supporting the NHS in delivering the £1bn p.a. procurement efficiency savings identified by Lord Carter through working with The Shelford Group and many other leading Trusts, including a GS1 demonstrator site, together with the creation of a breakthrough partnership with NHS Shared Business Services. Our platform provides a unique national catalogue and Purchase to Pay (P2P) solution for NHS Trusts and suppliers to collaborate in the procurement of key products and services."

### About Virtualstock Limited

Virtualstock is a leading British SaaS company that is transforming global enterprise supply chains and marketplaces. Its game-changing product, The Edge™, has been successful in delivering supply chain optimisation for leading retailers, the NHS, suppliers and, ultimately, their customers.

The Edge™ delivers best-in-class eProcurement functionality, including a consumer-style B2B marketplace, full procure-to-pay (P2P), product information management (PIM), catalogue management, order management, inventory and stock management, e-invoicing, track and trace, and analytics. The platform is GS1<sup>1</sup> and PEPPOL<sup>2</sup> certified.

1. GS1 is an international organisation that develops and maintains supply chain standards in healthcare, retail, transport and logistics and more.
2. PEPPOL (Pan European Public Procurement On-Line) is a system that provides organisations and its suppliers with a standardised connection for eOrdering, eInvoicing, electronic Credit Notes and Advance Shipping Notifications. This single eProcurement link eradicates the need for several individual connections.

[www.virtualstock.co.uk](http://www.virtualstock.co.uk)

### For further information, please contact:

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